



FIG. 20



TENA e-INDEX
FILE HELP

TENA

TENA e-INDEX

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NEW SELECTIONS
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INST rpt

ITALY ① 78

SUMMARY GROUP REPORT (01-07-2000)

INCO PRODUCTS

	NO OF PCS	COST
PADS		
TENA SLIP 19		
TENA SLIP PLUS MEDIUM	247	68
TENA SLIP PLUS LARGE	123	40
TENA SLIP SUPER MEDIUM	124	38
TENA SLIP SUPER LARGE	307	112
TOTAL TENA SLIP	802	258
TENA COMFORT		
TENA COMFORT PLUS	758	111
TENA COMFORT EXTRA	203	40
TENA COMFORT SUPER	528	132
TENA COMFORT MAXI	36	11
TOTAL TENA COMFORT	1525	294
TENA LADY		
TENA COMFORT MINI	97	12
TOTAL TENA LADY	97	12
RECTANGULAR PADS		
MAXI PLUS PAD	45	5
TOTAL PADS	2423	563
OTHER 21		
TENA BEDPROTECTION	263	28
VARIOUS	572	58
TOTAL OTHER	834	86
TOTAL INCO		649

INCO RESIDENTS: 34 ① 82

CURRENCY: GBP

KEY FIGURES

	CHANGE RATE	COST/RES./DAY
PADS	3.0	.7
OTHER		.1
TOTAL INCO		.8

FIG. 33